What would you recommend to make this class a higher quality educational experience?

- I found this class to be consistent with high quality education.

- I would suggest a group negotiation that is designed to be emotional or where it leads to an impasse so that a mediator can be brought in and give the students practice with this type of negotiation.

- The class negotiations were awesome, but I think it was kind of hard to get as much out of them as possible. Especially in the group negotiations. It might be nice if one the group negotiations was spread out over two class periods, because when we did we were all very conscious of the time limit and hurried the end of the negotiation.

- There isn't much more to do to improve this other than making sure group negotiations have ample time to meet up and discuss. The second negotiation was thrown on us and with several other group projects in other classes, I feel it was pushed aside.

- n/a

- have quizzes every week so people actually read the material, i didnt read that much but when i did, i gained so much more knowledge. make the quizzes not really worth anything, just so people read.

- I would like to see some negotiations that both parties would be better off by walking away. This would be beneficial to students like me that are attached to making a deal, even when it's not in their interests to do so.

- Nothing, Professor Jeffries does a great job with the course.

- I thought that the incentives could have been better balanced. I was constantly negotiating with people in class who had not studied the material and frankly, it was a waste of my time. There was really no incentive to show up and be prepared for the negotiations. I would recommend some type of point system based on each negotiation to give the incentive to put forth the effort. For example, make the negotiations 30% of the grade, only have five (they would be more meaningful) and give the student 2% for participating in the negotiation, 2% for their planning and strategy, and 2% based on the outcome. There were students who got their head smoked all semester and still received A's. This would prevent that situation and encourage students to improve.

Would you recommend this instructor to a friend and why or why not?

- Yes, he is one of the more enthusiastic professors I have ever had.

- Yes, the upbeat nature he displayed during class really helped being the class was early in the morning. This helped me pay attention in class. It was nice to have laughter too.

- Yes. First, he really does know what he's talking about. Second, he actually does his job and teaches what he is supposed to teach. Third, it seems like he really does want students to learn and succeed in the class.

- Yes, he is very knowledgeable in the subject and shows great enthusiasm in teaching this course.
Would you recommend this instructor to a friend and why or why not?

- Definitely! This professor shows enthusiasm in the classroom and is the PERFECT instructor to have for a 8:30 class. There is never a dull moment and falling asleep in this class is one of the last things on your mind. Jeffries really related to his students, had no problem sharing life experiences, and is just a true down to earth guy. A+ on the recovering "jerk-aholic" :)  

- yes, always in a good mood, always tries to get you involved, even if it is early in the morning, very sincere, straight forward, funny, has real life experiences and knows how to relate to students.

- I already have. Frank Jeffries is a teacher that has a focus on ensuring his students receive a good education. Unfortunately, this is rare in teachers at all levels. Thanks for the hard work, Frank!

- Yes, Professor Jeffries is one of the best instructors I’ve had at UAA.

- Yes I would. The teacher was very energetic, which helped a LOT since the class was in the mornings. He made it fun and told us stories that related to the class that were interesting.

- Yes. Dr. Jeffries is a great guy and has a lot of insight into negotiation. He brings a lot to the table and his friendliness makes the course enjoyable.

Would you recommend this class to a friend and why or why not?

- Yes, it was a very interesting class and I enjoyed it very much.

- Yes, it is helpful in real life situations regardless of what major a student takes and I think that UAA should make this class part of the requirement for a diploma at UAA for ALL majors.

- Yes, the subject matter that is taught in the class will definitely help increase the success of a business student when they get a job. It will also help out the student in any negotiation situation they find themselves in.

- Yes, negotiations is very important and no matter what field of study a student is in, what is learned will benefit them in their life one way or another. You learn that after taking this course

- Yes it is very helpful in everyday life not only in the business world, it makes you become a better negotiator and I am very thankful to have taken this class

- yes, everyone has negotiations and conflicts and this is a great way to learn how to deal with them better.

- I already have. The material taught in this course is in line with the behavior philosophy that I teach in my jujutsu class.

- Yes, this course is not only fun, but challenging. I have gained a broader understanding of negotiation and have excelled at it. It has been fun working in groups and negotiating for a grade. I am very happy I took this course because it relates directly to real life.

- Yes this class is valuable no matter what field of study you are in. It really helps with even simple day-to-day conflict and negotiations.
Would you recommend this class to a friend and why or why not?

- Yes, but I think that more material should be added. I felt like deja vu after week five. I think that trust is such an integral part of negotiation and Dr. Jeffries has so much experience with it, it would have been great to spend five weeks on trust.

Comments: Use the space provided in the text area below for your comments.

- It was hard to study for the multiple choice part of the tests. There was a lot of reading required, and it was impossible to remember all of it. It would be nice to have some kind of study guide to work off of.

- Jeffries you did a great job! Thanks so much for a great semester, and if I had the chance to take another course from you, I would. Thank you! And just as a side note, I rarely fill these things out but I believe they need to be done when its deserved, whether its a great professor or awful. Thanks!

- This is one of the best courses and instuctors that I have ever had. It was an interesting class and very applicable to real life situations not only in business but everyday life.

- Keep on keepin on frank. good job, wish you taught more classes.

- Overall, this has been the best course I’ve taken since starting college. Frank Jeffries is also the best teacher I’ve had at UAA.

- I regret not being a business major because I would like to take more classes with professor Jeffries. It has been fun learning from someone who is so energetic and easy to get along with. Overall, this class is a blast and a fun environment to learn in.

- Thanks for a great course and being such a pleasant professor. It really made a difference when I was having a bad day.