What changes would you recommend to make this class a more valuable learning experience?

- It was hard to get up at 6:30AM. Luckily Professor Jeffries was always so energetic in class it flew by.
- Different time.
- It was at 6:30AM, so make it a little later in the day.
- More challenging work. Answering definitions on an exam is too elementary for an MBA class.
- The course was great, I would like to see even more practical Negotiation assignments (in groups and partner to partner). I would not mind doing them every day –15min everytime we meet right after the lecture.

Would you recommend this instructor to a friend and why or why not?

- Yes, Professor Jeffries is an excellent teacher with a lot of negotiation knowledge to pass on to students.
- Yes, Dr. Jeffries is very open and interested in both conveying the information and getting students to see to look at themselves in good way.
- Dr. Jeffries made me not want to miss a class because he can definitely keep your attention early in the morning.
- Yes, sure. That is how I got into this class: I heard a very good reference from another student. I will spred the word too. I will do it because: 1. Instructor knows the subject well, can teach it well, and has lots of experience. 2. Instructor is a open minded, good communicator who can create relaxed learning environment, fun and smart! Thank you for having him on board!

Would you recommend this class to a friend and why or why not?

- Yes, I learned a lot about negotiation. Before I took this class I thought negotiation was arguing. I now have learned lessons I can apply to life, not just my business life. Great class for any manager!
- I would. I learned a lot about how I think and it helps me see what I need to see to do better in other courses.
- To anybody, because it is actually applicable in the real world unlike so many other classes that the university has us take.
- Yes, The class is something everybody needs to know. I wish I would take it earlier in my life because Negotiation is a highly demanded skill in professional and personal life.

Comments: Use the space provided in the text area below for your comments.

- 6:30 am... what do you think?
Comments: Use the space provided in the text area below for your comments.

- The course structure and all the negotiations we did made me improve some of my interpersonal skills, and negotiating strategy in life. Great course.

- Pr. Jeffries knows his subject, he is always well organized and prepared, uses great examples and good academic vocabulary. He is always friendly, understands and supports students’ needs, flexible (very important). He has a talent of ice breaking and creating trustful open learning environment where students open up, collaborate, and interact much better than in other classes I took. I have only one little wish: give us more Negotiation cases from real businesses for analyzing (like Pacific Oil Company, etc. I did not see many from EBSCO when I did a search, but know that they might be available for instructors through Harvard Business Publishing for free. Thank you for the class!